

IP COMMERCIALIZATION BLUEPRINT

PLANNING		DELIVERY		REVIEW	
CONTEXT AIMS	ACTIONS	SETUP	MANAGEMENT	EVALUATION	SUSTAINABILITY
What are the organization priorities for innovation? How will the organization benefit from the commercialization of its IP?	What is the budget? What approval is needed? What departments of your organization are included in the process?	Who will develop the content? Are there any IP issues? How will you ensure client readiness?	What are the key milestones? How will the available resources be	What indicators could be part of the evaluation? How efficient was the commercialization process? Where all parties included follow the processes?	How can the organization prepare for future funding changes? How should the organization plan for future R&D? Did the commercialization benefit the organization?
What are the internal capabilities / resources? What external recourses are necessary?	What are the key stakeholders? What activities should be conducted?	Will you prototype a service?	Who is the leader of the project? How is the project to be managed? How will the different departments cooperate?	When will the evaluation take place and who will do it? What metrics will be used for the evaluation? What information should the organization use for the evaluation?	What resources are necessary for the sustainability of the project? How can the organization prepare the management process for future projects?









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